



Position: AFOLU Carbon Development and Project Finance Specialist

Term: Full-time

Location: San Francisco (preferred)

Responsibilities

- Develop project leads, scope of work and proposals for AFOLU carbon development work to be provided by Terra
- Assess carbon feasibility of AFOLU projects versus various market standards including: VCS, CCB, CAR., CDM and others
- Manage carbon development process for AFOLU projects and provide all non-carbon measurement work against contract deliverables including:
 - Develop and manage collaborative work plans with partners
 - Provide project design reviews, financial projection development, land tenure assessment, carbon agreement development, management of validation process
 - Interact with internal team for carbon measurement and modeling components of deliverables
 - Draft components of PDs and manage validation process
- Develop and refine processes to manage and automate carbon development process
- Support writing grant proposals and RFPs
- Interact with project finance team on developing finance strategies, structures and carbon transaction
- Provide due diligence support on investment projects
- Perform field visits in developing countries for project and partner assessment and gather data for carbon development

Qualifications

- Experience in the project design and implementation of community based AFOLU projects
- In-depth knowledge of all AFOLU market standards, guidelines and protocols
- Direct experience in carbon development work for AFOLU projects
- Working knowledge of AFOLU methodologies
- Ability to develop financial models for projects
- Understanding of transactional and investment structures that are/can be used for project finance
- Developing country field level development work
- Experience working in an international environment with global stakeholders
- Proficient in spoken and written Spanish and/or Portuguese

Competences

- Organized, market focused and results oriented
- Able to work collaborative in team yet self-manage deliverables
- Able to work under physically challenging circumstances for field visits
- Affinity for cultural idiosyncrasies while working abroad
- Able to train, motivate, and manage field crews with different degrees of experience and education
- Excellent and proven written skills in English.

Educational and Work Experience Requirements

- At least 3 years work experience in a corporate setting
- At least 5 years education and/or work experience in the AFOLU sector
- Coursework or practical experience in applied natural sciences such as forestry, ecology, natural resources, biogeochemistry, GIS or remote sensing desired

Terra Company Overview

- Founded in 2006, based in San Francisco with the mission to facilitate the market for land-use carbon offsets
- Exclusively devoted to agriculture, forestry and other land-use carbon markets
- Technical innovator; first to submit methodology for mosaic avoided deforestation (REDD) to VCS
- Only firm with integrated, in-house team of technical, development and carbon finance experts
- Partners with NGOs, governments and private sector to collaboratively develop and monetize carbon credits
- Global project pipeline with diversification across regions, project types, developer types and market standards
- Expertise in developing A/R, agroforestry, REDD, IFM and agricultural projects
- Focused on developing cost-effective rigorous carbon accounting and innovative financing structures

Interested candidates please send CV to leslie.durschinger@terraglobalcapital.com